



# GYSEVCARGO

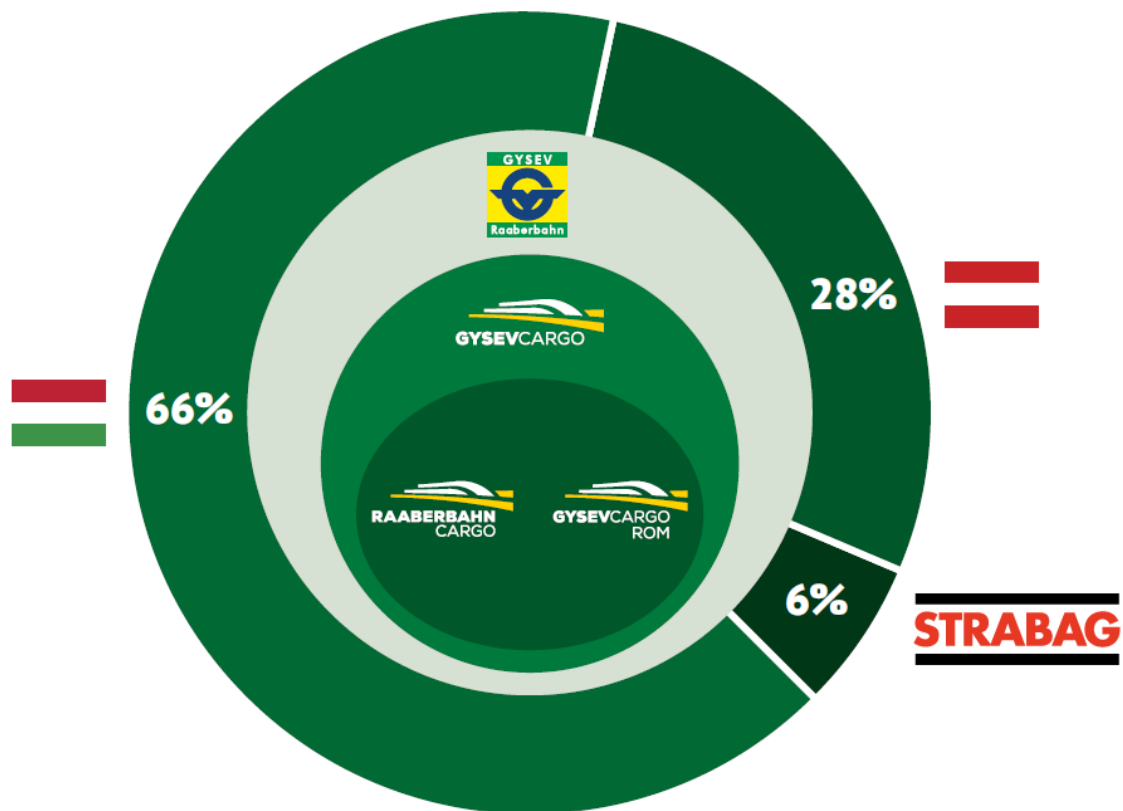
Danube - Türkiye transport promotion event

06.06.2024 / Budapest

Peter Kontor – Sales Manager

- **GYSEV company group**
- **GYSEV CARGO**
- **Services - 3:1 logistics**
- **Intermodal container terminals in Hungary**
- **GYSEV CARGO MACS Terminal Debrecen**
- **Intermodal cargo flows between Danube region/Sopron and Türkiye**
- **Existing and planned intermodal blocktrain network TR-HU-EU – 2024/25**

# Ownership structure



# Company history



As a member of the GYSEV Group, we have been working for more than 150 years to serve our customers' needs in the best possible way.

**START**

**1872**

Conclusion of the concession contract for the construction of a railway line from Győr through Sopron to the then state border, Ebenfurth

**1921**

Trianon Peace Treaty – the line was split into 2, but the operation remained uniform

**1978-79**

Construction of a customs warehouse in Sopron, expansion of the terminal, turning it into a logistics center

**1994-1997**

Launch of container train projects to ports in the North (HHCE, RHCE) and their connections to the Balkans (DCE, ETCE, EHCE) launch of conventional block trains to the Balkans

**2011**

Start of GYSEV CARGO Zrt. and Raaberbahn Cargo GmbH

**2013**

Container terminal development project in Sopron

**2014**

Commissioning of the first GYSEV CARGO locomotive, establishment of the Amber Rail Group

**2015-2016**

3 Vectron locomotives are added to the hauling vehicle fleet

**2017**

9 Vectron locomotives are added to the hauling vehicle fleet

**2019**

Purchase of 2 BR233 diesel locomotives and 1 SIEMENS Vectron locomotive

**2021**

Purchase of 1 Vectron MS locomotive

**2022**

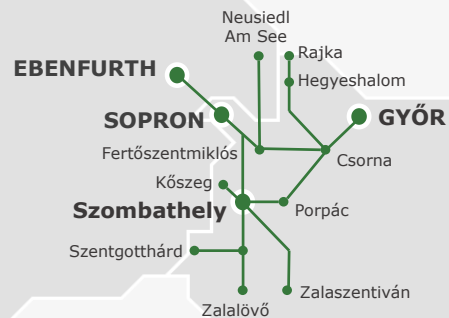
Start of the integrated rail freight system (Rail Management System),  
warehouse logistics expansion in Mosonmagyaróvár

**2023**

GYSEV CARGOROM starts operating in Romania

**TODAY**

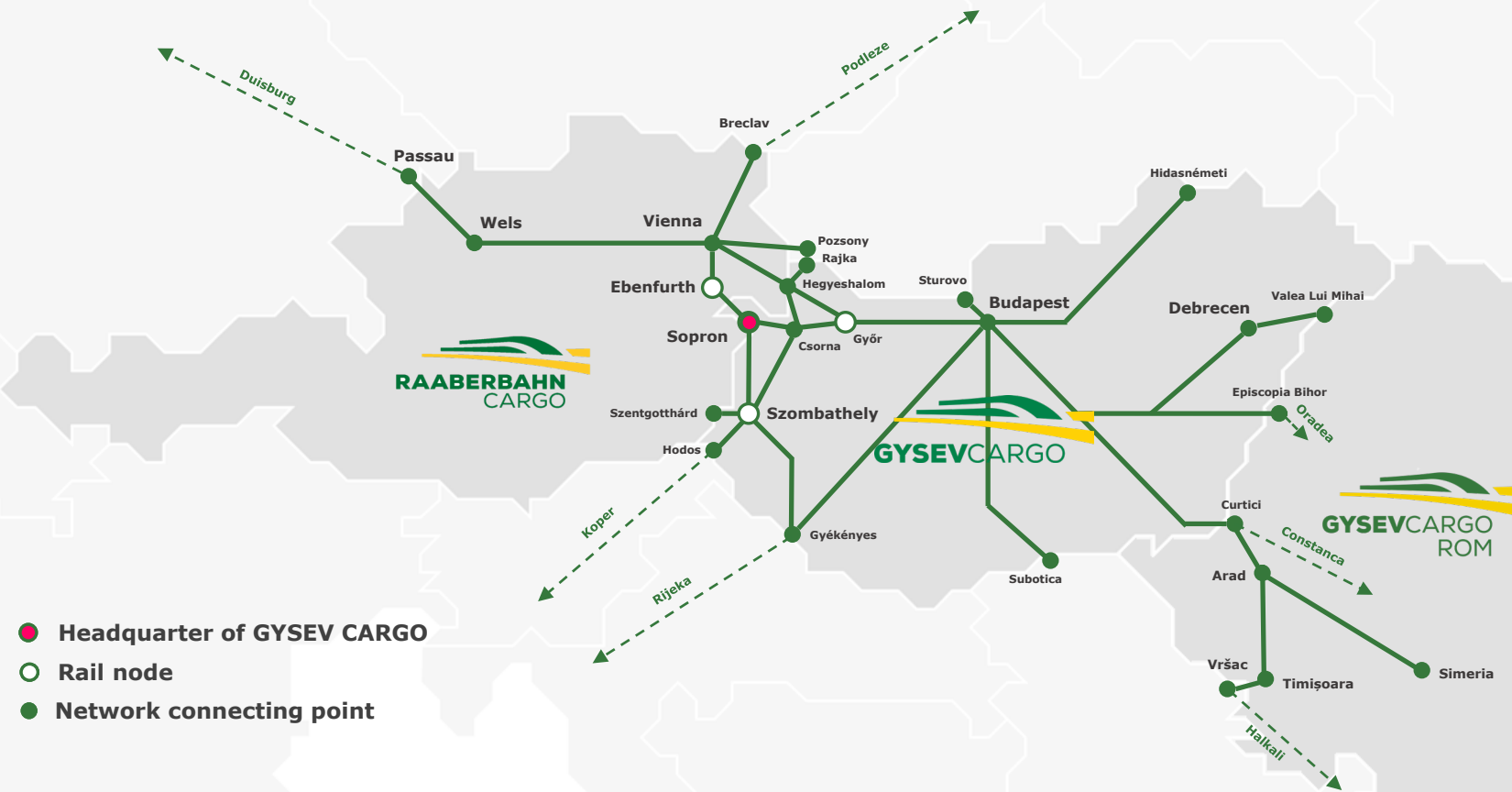
# GYSEV rail infrastructure



<b>Headquarter</b>	<b>Sopron</b>
<b>Representative offices</b>	Budapest, Vienna
<b>Subsidiary</b>	Raaberbahn Cargo GmbH, Wulkaprodersdorf GYSEV CARGOROM s.r.l, Arad
<b>Ownership structure</b>	100% GYSEV Zrt.
<b>Number of employees</b>	31. December 2023.: 240 employees
<b>Turnover (GYC group)</b>	57 Mio. EUR (22 Mrd. HUF – 2023.)



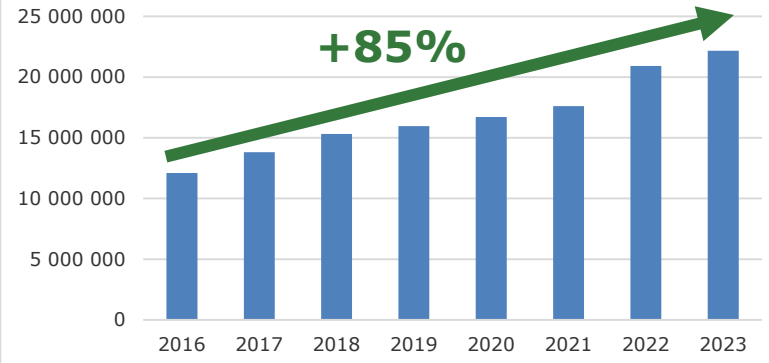
# Operations network



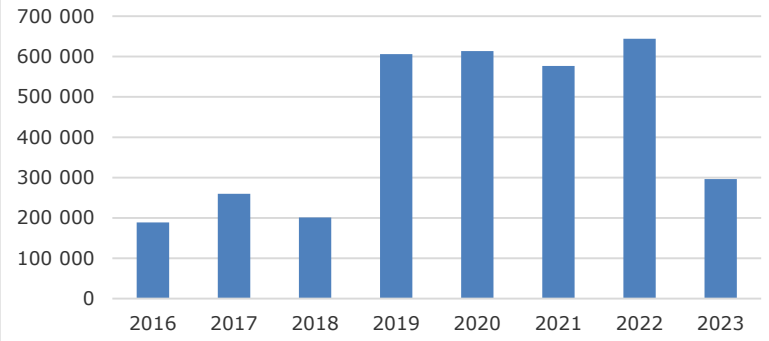
## Why GYSEV CARGO? – facts and data

- Consolidation: Revenues grow alongside faltering natural resources
- Effectiveness increases continuously

GYSEV CARGO revenues 2016-2023, in thousands of HUF



GYSEV CARGO operating result 2016-2023, in thousands of HUF

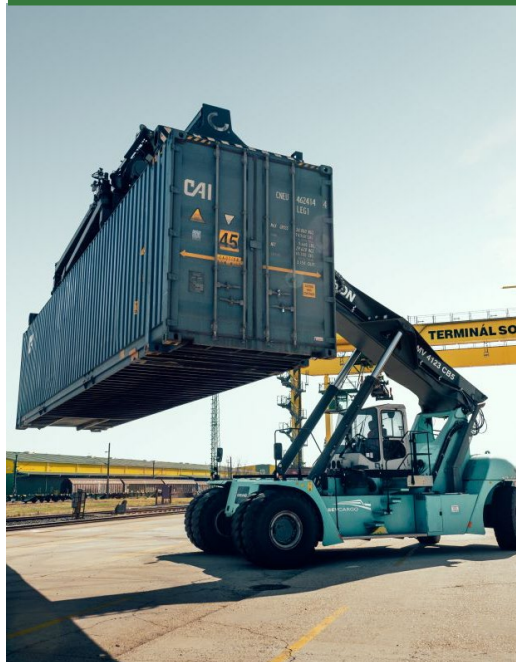


# Complex logistics services



**Rail services**

**Container terminal**



**Warehouses**



## Traction and freight transport

- Transport of intermodal and conventional block trains
- Wagon collecting/building block trains
- Single wagon transport (on own infrastructure)
- Tracking & tracing
- Comprehensive commercial services (consignment note, re-expedition etc.)
- Transport of dangerous goods/RID
- End-to-end digitalisation
- Marshalling yard

## Facilities of the container terminal

- Number of tracks with crane services: 6
- Number of storage tracks: 4
- 2 gantry cranes (40 t – 45' container, swap bodies, semi-trailers)
- 1 mobile crane (40 t – 45' container, swap bodies, semi-trailers)
- Storage capacity: 30.000 m<sup>2</sup>
- Maximum container handling capacity: 82.000 units/year
- Storage: 2.000 TEUs at a time
- Asset protection and security service





## Terminal services

- Transfer service, storage, empty container depot of multi/intermodal transport units
- Loading/unloading, re-expedition
- Repairing and cleaning of multi/intermodal transport units
- Block train composition
- Organization of pre- and on-carriage with defrayal
- Handling and storage of dangerous goods (RID/ADR)
- Comprehensive customs clearance



## Warehouse logistics

- Customized warehouse logistics services
- High-bay rack and block storage options
- Transshipment activities road ↔ rail relations
- Finishing services, unit load building
- Public, consignment, contract and VAT warehouse services
- Handling of a variety of corporate management systems
- Inventory records by storage location

Open loading area - **60.000 m<sup>2</sup>**

Indoor warehouse capacity in Sopron - **35.000 m<sup>2</sup>**

Indoor warehouse capacity in Mosonmagyaróvár - **18.000 m<sup>2</sup>**

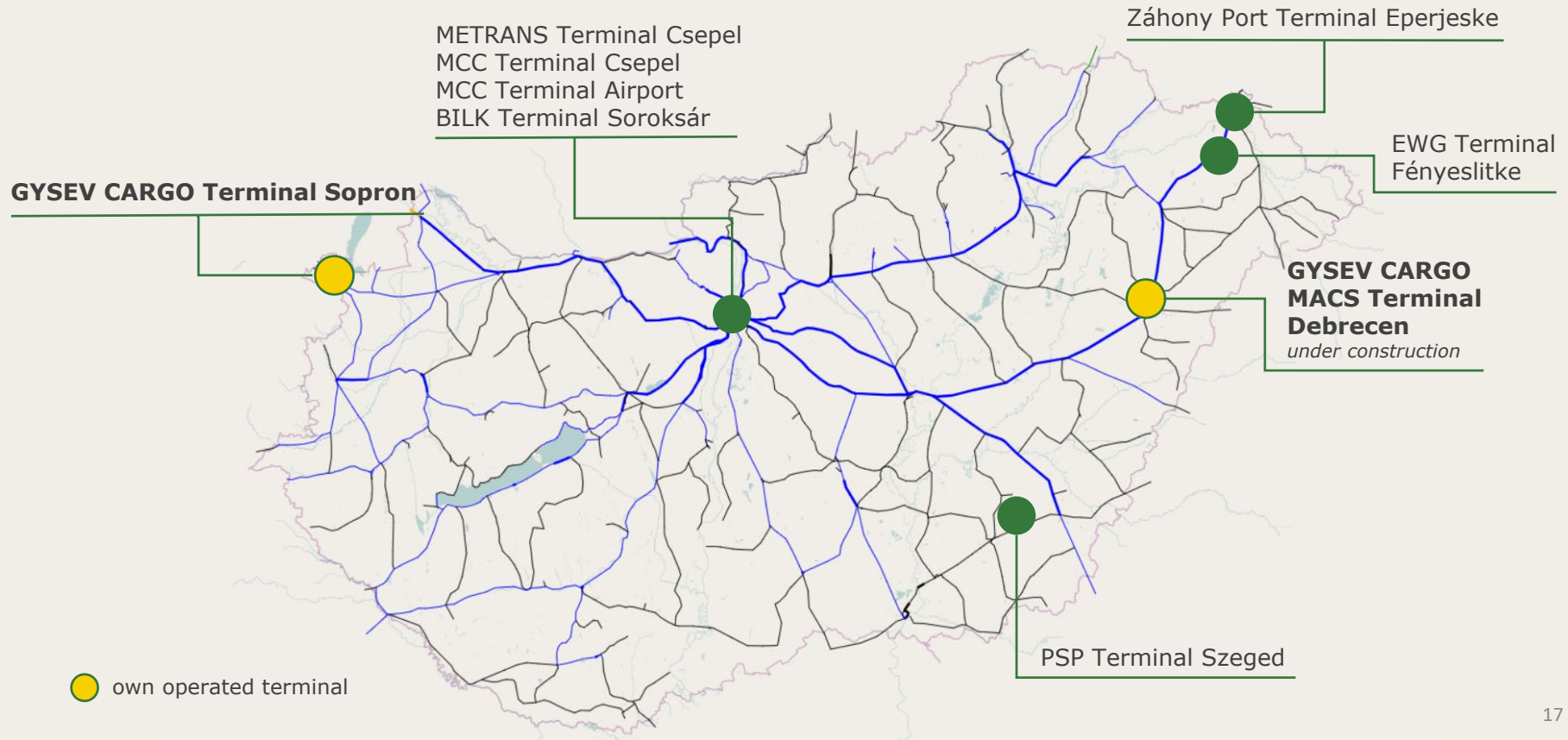
## Organisation of road transport

- Organisation of road transport connected to rail freight transport (pre- and post-carriage)
- Excellent partner network of road transporters
- Organization of domestic and international transport – LTL-FTL
- Curtain sided, box, mega, refrigerated trucks (from 3,5 to 40 tons)
- Container transport vehicles (from 20 to 45' containers)
- Domestic and international collecting deliveries within 24-72 hours
- Complete customs clearance
- Transport of dangerous goods /ADR





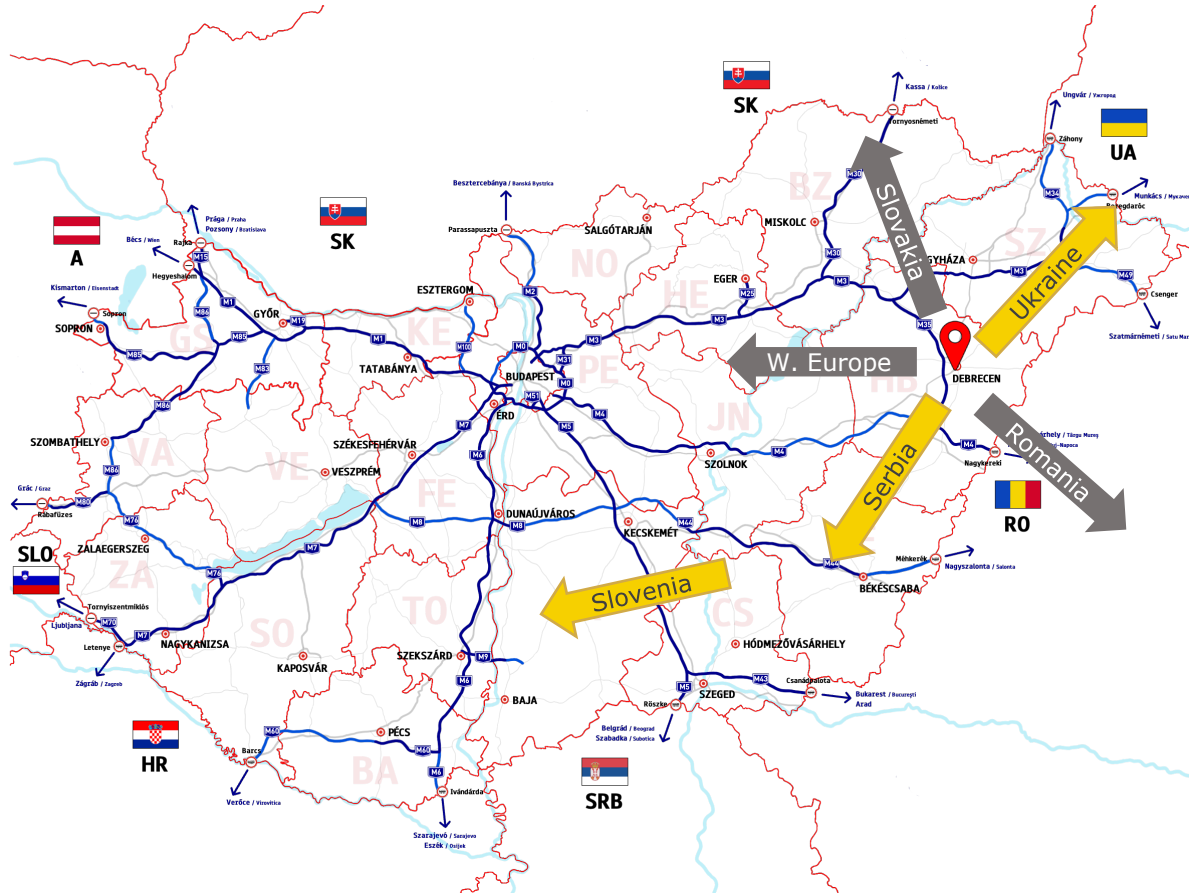
# Intermodal container terminals in Hungary



# Timeline of investments in the Debrecen region



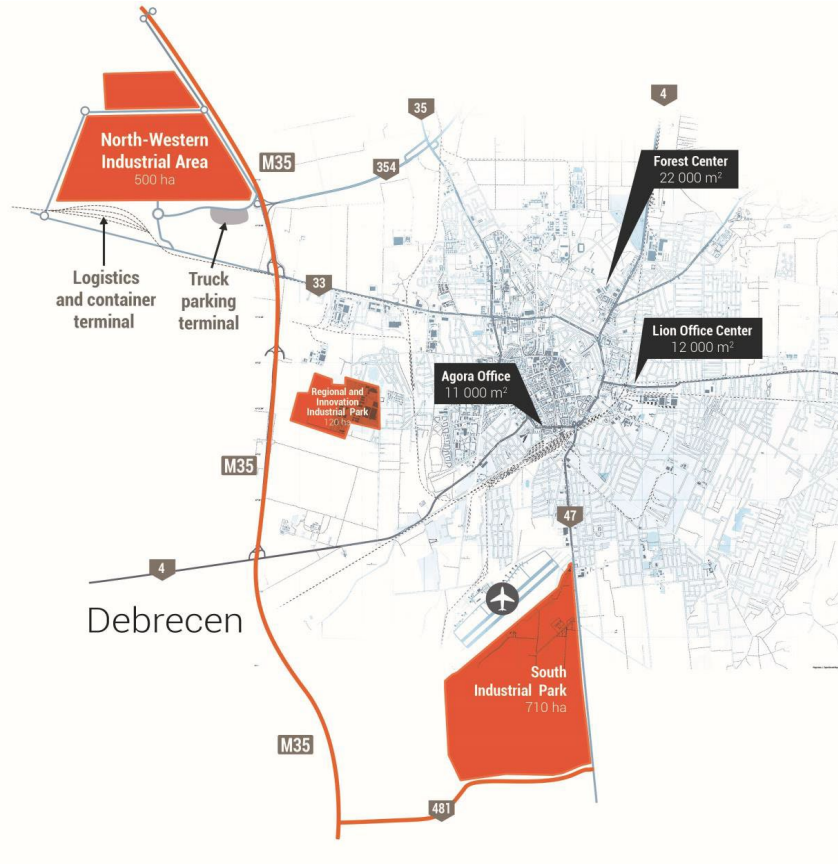
# Motorway connections



Highway

Available from 2025

Done



## Industrial Park development

- Total area: Over 1.400 ha
- Currently ~46 ha available industrial halls to rent
- Business model: greenfield, „built to suit“, to rent
- Owners: Municipality of Debrecen, private companies

Name	Total area	Available area
South Industrial Park	710 ha	< 20 ha
North-Western Industrial Area	500 ha	< 6 ha
Regional and Innovation Industrial Park	120 ha	20 ha (built-to-suit)



## Emerging industries in the region

- **E-mobility, machine and aviation industry** (BMW, FAG/Schaeffler Group, CATL, HALMS, Semcorp, MANZ, Bomet, Thyssenkrupp, Krones, EcoPro, Skyways, EVE Power)
- **Electronics & IT** (Vitesco Technologies, NI, EPAM, Sensirion)
- **Business services - BSC** (Deutsche Telekom IT Solutions, BT, Flowserve, NI, Transcosmos, Diehl Aviation, Capgemini, 4iG)
- **Health and pharma** (TEVA, Richter Gedeon)

We are already in contact with most of these companies.

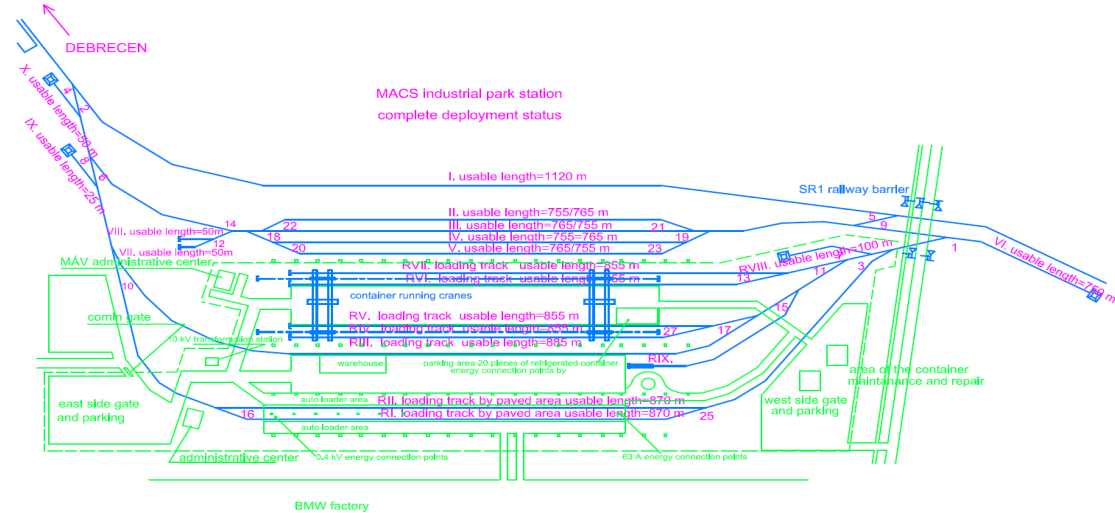
# Debrecen MACS Containerterminal

## MACS Industrial Park area open access Intermodal Container Terminal

- Operator: GYSEV CARGO Zrt.
- Working hours 7/24
- Shunting service between the MACS Industrial Park station and the tracks of the Terminal

### Planned data:

- Loading tracks: 7
- + 4 train receiver and dispatcher track
- Gantry crane (moving on rails): 2
- Truck access gates (OCR)
- Outside and inside truck parking: 25 + 40 parking spaces
- Expanding truck storage capacity in cooperation with local forces
- Cross docking (cooperation based)
- 70 chassis for trucking services of intermodal units



# Debrecen MACS container terminal

MÁV office building

GYSEV CARGO office building



Truck parking spaces

RVI. loading track  
(usable length = 855 m)  
RVII. loading track  
(usable length = 855 m)



„Ready-to-drive car“ loading tracks (2 pcs)

## Q1

Ended in May 2023

- Renewal of the Debrecen-Füzesabony railway line 108 between Debrecen and Macs
- **A 4-track marshalling yard** has been built directly next to the terminal (MÁV area)
- **2 tracks for loading finished cars in the terminal, 1 storage track and 2 crane tracks**
- Outside and inside **truck parking spaces**
- A **security fence** has been built around the terminal

## Q2

### By the contractor (V-Híd)

Estimated completion date: 30 May 2025.

- **Electrification** of railway line 108 Debrecen-Füzesabony between Debrecen and Macs
- Construction of an additional **2 cranable tracks** in the terminal area
- Construction of an operator building

## Q3/1

- Purchase of **1 mobile stacker**
- **Access control system**
- Terminal operating system - TOS system
- Purchase of **1 gantry crane**

## Q3/2

- Purchase of the **2<sup>nd</sup> gantry crane**
- Purchase of the **2<sup>nd</sup> mobil stacker**



# Terminal timeline



**2025. Q1**

Arrival of the first intermodal train

- starting basic terminal operations with a mobile stacker (reachstacker)
- comprehensive customs clearance (export, import)
- empty container depot



**2025. Q3**

Completion of ongoing improvements in Q2

- construction of an additional 2 cranable tracks in the terminal area
- finishing the construction of the operator building



**2026. Q3**

Start loading BMW ready-to-drive car

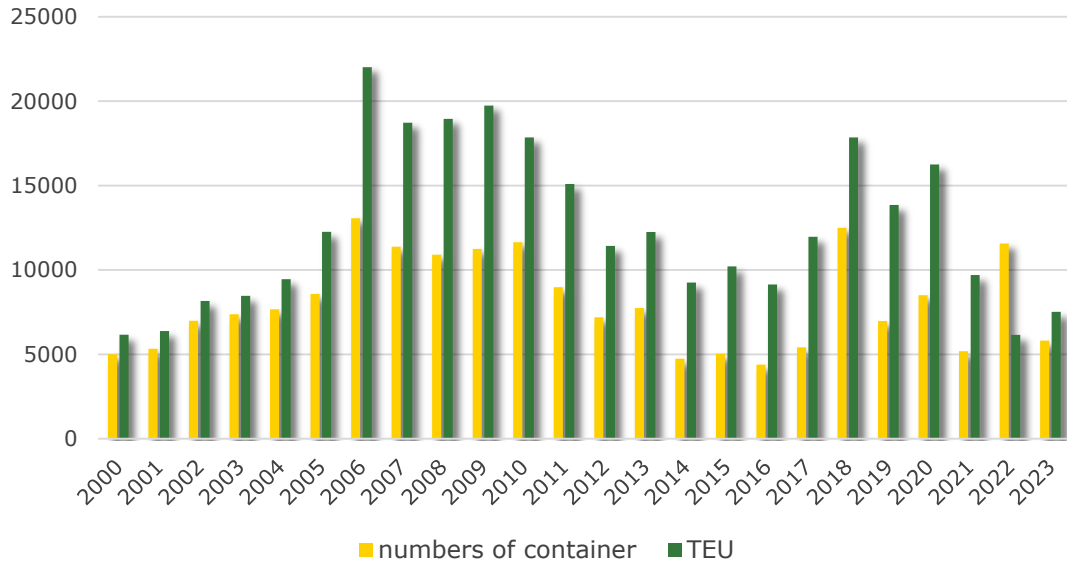
- development of intermodal processing capacity
- appearance of cranable and non-cranable semi-trailers

# Intermodal cargo flows between Danube region/Sopron and Türkiye



## Our references

From Hungary / Sopron CT to Turkey / Halkali CT



intercontainer



HUMANITARIAN AID  
DONATION OF THE REPUBLIC OF AUSTRIA

Not for Sale  
Tracking Codes  
2023-0.538.139 (BM/EU)  
Living Containers  
TURKIYE

# Existing and planned intermodal blocktrain network TR-HU-EU – 2024/25



# Our certificates

Environmental Management System

**ISO 14001 : 2015**

Quality Management System

**ISO 9001 : 2015**

Occupational Health and Safety Management System

**ISO 45001 : 2018**

## Our financial certificate:

GYSEV CARGO Zrt. has received

**Dun & Bradstreet's AAA (triple A) Certificate,** which indicates that the financial risk of establishing business relations with our company is extremely low.



# Contact us



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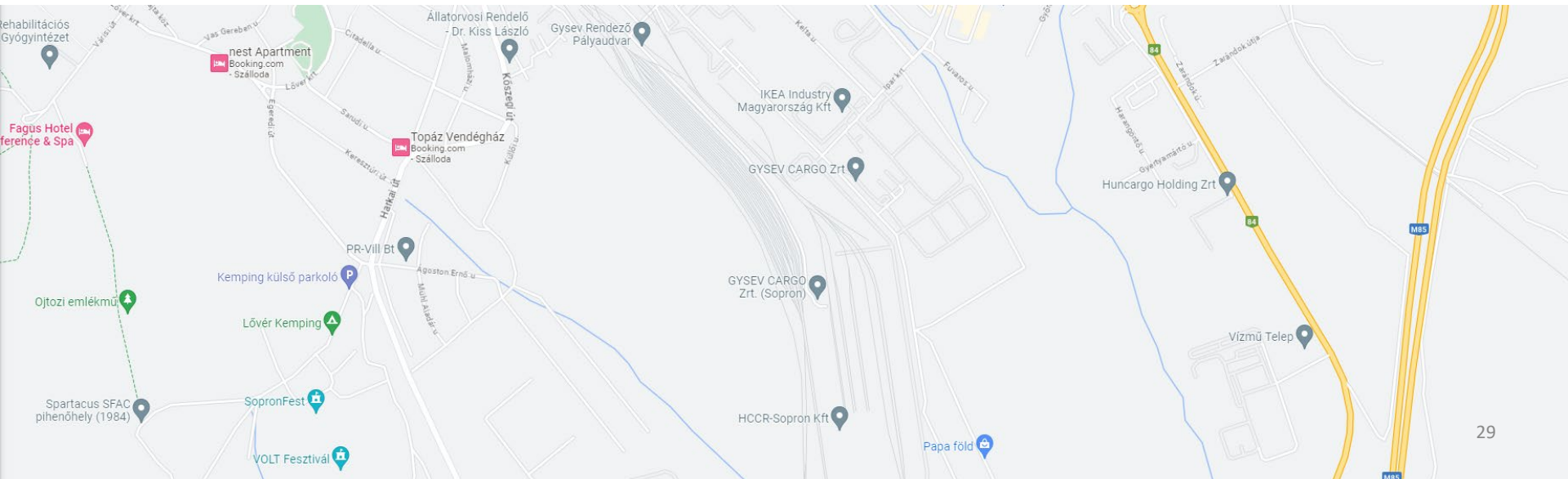
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Every company has to keep up with these trends.



**GYSEVCARGO**

**Thank you for your attention!**



[WWW.GYSEVCARGO.HU](http://WWW.GYSEVCARGO.HU)